

## Message Text

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43

ORIGIN PM-04

INFO OCT-01 EA-07 ISO-00 L-03 MC-02 OMB-01 TRSE-00 AID-05

IGA-02 EB-07 COME-00 /032 R

DRAFTED BY DOD/DSAA: LDRC. KELLNER:RF

APPROVED BY PM/SAS - AKOCHANNEK

DOD/DSAA - DR. CROSSMAN

L/PM - MR. BOREK

EA/IMS - MR. KENNEY

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O 031829Z AUG 76

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA IMMEDIATE

INFO CNO IMMEDIATE

CSAF IMMEDIATE

CINCPAC IMMEDIATE

CHUSDLG JAKARTA ID IMMEDIATE

SEC DEF IMMEDIATE

C O N F I D E N T I A L STATE 191813

E.O. 11652: GDS

TAGS: MASS, ID

SUBJECT: AGENTS FEES FOR OV-10F PURCHASE (FMS CASE ID-SAE-P4)

REF: A) CNO WASHINGTON DC 031637Z JUL 76

B) AMEMBASSY JAKARTA ID 300729Z JUL 76 (JAKARTA 9991)

1. IN VIEW OF THE GOI DECISION TO REJECT PROPOSED CONTRACT-OR AGENTS COMMISSION IN CONJUNCTION WITH FOREIGN MILITARY SALES (FMS) PROCUREMENT OF OV-10F AIRCRAFT AS EXPRESSED REFS A AND B, THE FOLLOWING ADVICE SHOULD BE RELATED TO LGEN HASNAN HABIB OF GOI DEPT OF DEFENSE (HANKAM) DURING YOUR FORTHCOMING MEETING IF SUBJECT IS BROACHED.

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2. FIXED-PRICE CONTRACT NEGOTIATIONS WILL NOW PROCEED

TO FINALIZATION EXCLUDING ALL COSTS IN CONJUNCTION WITH AGENTS COMMISSIONS. THE COSTS DISPLAYED FOR THE OV-10F PROGRAM ON THE LETTERS OF OFFER (DD FORM 1513) ACCEPTED BY THE GOI WERE ESTIMATES BASED ON DATA AVAILABLE AT THE TIME OF PREPARATION. THIS ASPECT OF ESTIMATED COSTING IS ITERATED UNDER THE CONDITIONS FOUND ON THE REVERSE SIDE OF THE LETTERS OF OFFER (DD FORM 1513) ACCEPTED BY THE GOI

FOR THE OV-10F PROCUREMENT AND IS A STANDARD PROVISION FOR ALL FMS CASES. AT THE CONCLUSION OF FIXED-PRICE NEGOTIATIONS, WHICH ARE CURRENTLY IN PROCESS, THE ACTUAL COST OF THE OV-10F PROCUREMENT PACKAGE WILL BE DETERMINED AT WHICH TIME THE GOI WILL BE NOTIFIED OF ANY SIGNIFICANT CHANGES (DECREASES/INCREASES). REQUEST ASSURE LGEN HASNAN HABIB THAT AGENTS COMMISSIONS WILL NOT BE INCLUDED IN THE FIXED-PRICE CONTRACT. ADDITIONALLY, REQUEST ADVISE LGEN HASNAN HABIB THAT IN THE EVENT OF SIGNIFICANT ACTUAL COST INCREASES AS A RESULT OF CONCLUDING THE FIXED-PRICE CONTRACT, THESE COSTS WOULD BE ASSOCIATED WITH CONTRACTOR PRODUCTION COSTS AND NOT RPT NOT BE IN CONSIDERATION OF AGENTS COMMISSIONS. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** WAGES, MILITARY SALES, CONTRACTS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** KelleyW0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE191813  
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**Drafter:** LDRC. KELLNER:RF  
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**Film Number:** D760299-0167  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Review Authority:** KelleyW0  
**Review Comment:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AGENTS FEES FOR OV-10F PURCHASE (FMS CASE ID-SAE- P4)  
**TAGS:** MASS, ID  
**To:** JAKARTA  
**Type:** TE  
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